



Black Lake Capital, LLC

Partnering with Management to Accelerate Growth

www.blacklakecap.com • 303.327.9701

Investing private equity in services, technology, and manufacturing

Completing change of control investments, including recapitalizations, management buyouts, and founder liquidity events in businesses meeting the following characteristics:

- **\$2M+ in EBITDA and \$10M+ in revenue.** Cash flow positive companies across the US and Canada.
- **Strong management teams:** partner with leaders in their respective industries with a history of success.
- **Value-creation options:** provide business development, IT systems, and capital to increase growth.
- **Leading market positions:** defensible competitive positions provide recurring revenue and pricing power.
- **Attractive industry trends:** uncover investable trends with markets research and executive network.

A strategic partner aiding management in accelerating growth and maximizing profitability:



Strategic Insight



Capital For Growth



Business Development



Add-on Acquisitions



Integrated Systems

An experienced team providing its strategic insight, resource network, and expertise:

Charles Scripps

Managing Partner

- More than a decade investing in private and public businesses.
- Experience with leading private equity firms, including HIG Capital and AEA Investors.
- Management consultant with McKinsey & Company.
- MBA with Honors from the Wharton School and BS in Chemical Engineering with distinction from the University of Wisconsin.

Richard Grove

Advisory Board

- Served for ten years as President and CEO of Milwaukee Electric Tool Corporation, a power tool company with over \$500M in annual sales.
- Participated in a number of acquisitions, divestitures, and financial transactions that included leveraged buyouts led by KKR and Merrill Lynch Capital Partners.
- BS in Electrical Engineering from Cornell University and MBA from the University of Pittsburgh.

LaDon Johnson

Advisory Board

- Currently serves as CFO of Icycle Seafoods, Inc.
- Previously CFO of Cibus, a trait development company where he increased revenue sevenfold, and Advanta, the fifth largest crop seed company in the world.
- BA in Business Administration from Iowa State University. Certified Public Accountant.

Mark Strang

Advisory Board

- Founder, owner, and operator of American Industrial Motor Service (AIMS), a provider of high-horsepower industrial motor, control, and switchgear service.
- Served in several plant manager positions throughout the Midwest during 19-year tenure with General Electric.
- BS in Mechanical Engineering from Michigan Technological University.